

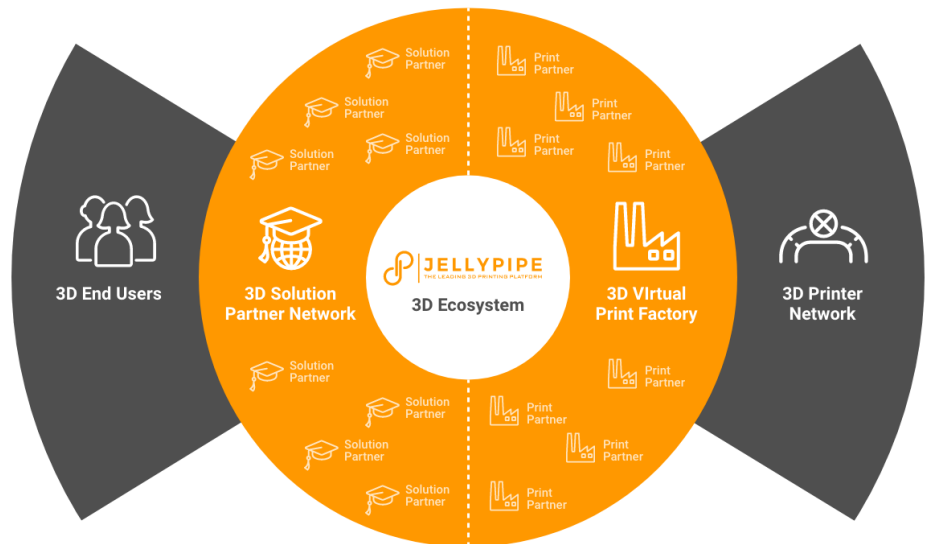
## Jellypipe in 60 Seconds

Are you a manufacturing professional? Do you want to print a 3D part quickly, simply, inexpensively? Then give us a minute of your time. In 60 seconds we'll show you how, thanks to Jellypipe!

- **3D Printing** - for professionals by professionals: Jellypipe's mission is to provide professional users like you with perfect and cost-effective 3D printing. Everywhere. Anytime. Any type of part. With any material.
- **3D Marketplace:** Jellypipe offers you a highly secure B2B platform with a real-time marketplace that connects 3D Solution Partners and 3D Print Partners in an ecosystem. For you this means: More choice. High security. Fast turnaround.
- **3D Print Knowledge Base:** Professionals like you benefit from the specialized consulting from the 3D Printing Partner Network. That means - fewer learning curves. Fast printing. Perfect parts.
- **Virtual 3D Printing:** Hundreds of 3D printers are connected to the Jellypipe ecosystem worldwide. This results in the largest Virtual network of 3D printing service suppliers in the world. This means - more choice. More choices. High capacity.

This is how Jellypipe ticks.

### The B2B Ecosystem from 3D professionals to 3D professionals



### The three players

- **3D customers:** These are companies and professionals like you. With Jellypipe you get access to the 3D Print Knowledge Base - the concentrated knowledge of our 3D Solution Partners. And thanks to Jellypipe's 3D network of 3D printing service providers, you get smooth access to the largest global network of 3D printers. Everything runs via the highly efficient Jellypipe 3D Marketplace. Your advantage: 3D printing, without effort, without investment, with a great efficiency gain for you. Ideal for industry 4.0.
- **3D Solution Partner:** This includes certified 3D engineers with highly specialized 3D print know-how. Work as a professional with the professionals. Halve learning curves. Minimize waste. Build on in-depth engineering knowledge of applications, materials, technologies, finishing, limitations, design or industry-specific applications. Our 3D Solution Partners pave the way to our 3D network of 3D printing service providers worldwide.
- **3D Printing Partner:** These include certified and highly professional 3D printing bureaux around the world. Together they form Jellypipe's network of 3D printing service providers — the largest of its kind. The advantage for you: Your 3D print job will reach exactly the right 3D Printing Partner. The right technology, your desired material, at the highest quality, and at the best price. Jellypipe builds the bridge from your 3D file to the finished 3D part.

## The advantages of Jellypipe...

### For Customers

- **Largest available portfolio** of 3D printing services with more than 50 different materials, 13 technologies and many finishing options: More choice!
- **Select quotes based on various criteria** such as price, delivery time, quality experience, geography, industry certifications, etc. High specification!
- **Easy ordering** in 3 steps via the online stores of our 3D Solution Partners. Easy to order!
- **Free verification of the printability** of your 3D print file: Fewer surprises!
- **Industry- and function-specific consulting** from our 3D Solution Partners: Fewer learning curves!
- **Place tenders for complex projects** in our 3D Solution Partner Network and receive a quotation. More individual consulting!
- **New innovations** are immediately available thanks to the Jellypipe 3D ecosystem. Greater agility!

### for 3D Solution Partner

- **Offer your consulting expertise** in all aspects of 3D printing and give your customers access to the best virtual network of 3D printing service providers. More Business!
- **Your own e-commerce platform** reflecting your brand (logo, colour & font). Additional revenue streams!
- **Simple offer and order placement** online by the end customer or Solution Partner. Quicker to close!
- **Marketing support** from our Jellypipe marketing experts. Increased visibility!
- **Greater efficiency** thanks to automation of quotation, order processing, billing and shipping logistics. Less effort!

### for 3D Printing Partner

- **We take over sales & consulting functions** so that you can concentrate on production. Less effort!
- **Jellypipe has an intelligent price formula** for online quotation generation, so that you can optimize capacity utilization and margins. Better margins!
- **Standardized order placement** so that you can produce all necessary data and a printable 3D design faster. Less complexity!
- **Easy onboarding** by our Jellypipe service team. Simple & Uncomplicated!
- **Uncomplicated collection of the delivery** by our logistics partner directly from your premises. Fast & simple!

