



## JELLYPIPE — LEVERAGING INCOME FROM 3D PRINTING

*(16<sup>th</sup> October 2020, Nantwich, United Kingdom)* The international 3D Printing on-line ecosystem — Jellypipe — is beginning to gain traction in the UK and Ireland after its recent launch in this region, having already been active and successful in continental Europe for a number of years.

Jellypipe is rolling out its 3D printing platform country by country as it moves towards global coverage, all the time embracing more and more companies that are either using or considering the use of 3D printing in a range of metal or plastic applications in their manufacturing endeavours.

Scott Colman, Jellypipe Representative for the U.K. and Ireland says, “These are exciting times in industry, and there is a ground swell of companies assessing the financial viability of the use of 3D printing to replace or compliment traditional manufacturing processes. The Jellypipe on-line ecosystem manages to reduce the barriers to entry for companies as they make the step toward the use of 3D printing. As an alternative to in-house investment in 3D printing solutions, Jellypipe opens up access to an array of 3D printing technologies, a vast range of alternative materials, and unsurpassed access to 3D printing expertise at minimal cost. It also simplifies the use of 3D printing and really makes it accessible to all OEMs with little or no experience of the technology.”

Residing in the Jellypipe ecosystem are 3D printing experts, 3D printing service providers, and of course a community of manufacturers using the service to make end-use plastic or metal parts.

Colman continues, “There are already a significant number of manufacturers from across Europe that use the Jellypipe platform. Much of my focus as we work toward the end of 2020 is to work to leverage more and more manufacturing expert companies onto the platform. The principle here is simple, and is the real strength of Jellypipe. The ecosystem works by curating the community of users. Manufacturers do not deal with 3D printing service providers direct, but instead they work through virtual shops on the ecosystem which advise customers on aspects of design, materials, the best fit 3D printing technology etc... and these shops then effectively put the job out to tender from the entire network of

3D printing service suppliers, customers then being presented with the best price and fastest delivery options.”

“Suddenly, Jellypipe represents a mechanism whereby manufacturing experts can leverage income from offering a 3D printing service without needing to invest in the technology, and using only their inherent manufacturing expertise. This represents an exciting opportunity for a range of manufacturing businesses and consultancies to add 3D printing as a complimentary service to their existing offerings, and begin to add significant revenue to the bottom line, accepting business enquiries that would otherwise have been missed,” Colman concludes.

The Jellypipe ecosystem allows manufacturing experts and consultants to open a virtual shop on the 3D printing platform at a nominal monthly fee, and income is generated from a percentage of the 3D printing work that is ordered through the shop. Shop owners can promote their 3D printing facility on their own websites and marketing promotions, and thereby provide a compelling range of services for their clients quickly, easily, and at minimal cost.

Colman summarises, “3D printing is today seen as a cost-effective and speedy way to manufacture an array of innovative parts and components, and even more so as companies react to the COVID-19 pandemic, and begin to look for agile local sources of supply to overcome problems associated with fragile and exposed international supply chains. Jellypipe is now a force to be reckoned with, and democratises the ability to access 3D printing and provide it as a service for a growing community of manufacturers and exerts working in this space.”

**[www.jellypipe.com](http://www.jellypipe.com)**

**ENDS**

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